

Company Presentation



Disclaimer

Statements in this presentation may be "forward-looking statements". Forward-looking statements include, but are not limited to, statements that express our intentions, beliefs, expectations, strategies, predictions, or any other information relating to our future activities or other future events or conditions. Words such as "anticipate," "believe," "estimate," "expect," "intend", "could" and similar expressions, as they relate to the company or its management, identify forward-looking statements. These statements are based on current expectations, estimates, and projections about our business made by management. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, the following: our ability to successfully market our products and services; our continued ability to pay operating costs and ability to meet demand for our products and services; the amount and nature of competition from other telecom products and services; the effects of changes in the cybersecurity and telecom markets; our ability to successfully develop new products and services; our ability to complete complementary acquisitions and dispositions that benefit our company; our success establishing and maintaining collaborative, strategic alliance agreements with our industry partners; our ability to comply with applicable regulations; our ability to secure capital when needed; and the other risks and uncertainties described in our prior filings with the Securities and Exchange Commission.

These statements are not guarantees of future performance and involve risks, uncertainties, and assumptions that are difficult to predict. Therefore, actual outcomes and results may and are likely to differ materially from what is expressed or forecasted in forward-looking statements due to numerous factors. Any forward-looking statements speak only as of the date of this presentation, and iQSTEL Inc. undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date of this presentation.

Combined 50 years experience in Telecommunications



Leandro Jose Iglesias
Chairman of the Board & CEO

Electronic Eng, MBA
Used to be International Business
Manager in a Verizon Subsidiary in
Venezuela. More than 25 years in
International Business



Alvaro Quintana Cardona
Secretary of the Board & CFO

Business Admin, Telecom Magister
Used to be Interconnection Business
Manager in a Telecom Italy Subsidiary
in Venezuela. More than 25 years in
Corporate Finance

More than 17 years managing IQSTEL since it was a private held company, and more than 7 years in the stock market.

Our Vision: Always Global

We founded our company to respond to an existing need of large telephone companies: **to expand their global reach in a more cost-efficient way.**

From the very beginning, our foundation was building a global network. **Once global connectivity** became our reality, we **expanded our mission delivering high-tech, high-value services** in Fintech, Artificial Intelligence, and Cybersecurity to empower our customers and drive innovation across industries.

For ten years, we operated as a privately held company, building strength, resilience, and vision. That journey prepared us to create **IQSTEL**, a company born from experience, driven by innovation, and committed to shaping a truly global future.



Background: An History of Progress

We Founded our Company in 2008, offering carrier voice services to telecom companies. After 10 years as a privately held company **we grew from zero to \$13M in revenue** and 150 active interconnections.

In June 2018 we jumped into the OTCMarkets as a Pink Company:

- In **June 2021** our securities were designated to trade on the **OTCQB** market
- In **September 2021** we started being traded in the **OTCQX** market
- Also in **September 2021 Nasdaq contacted us** to offer guidance to get listed on Nasdaq
- In **May 2025 we uplisted to Nasdaq** Capital Market by **direct listing**.

Since year **2018 to the present** (7 years as a publicly traded company) **we have completed 12 ventures and M&As**. Adding Fintech, Proprietary AI Services and Cybersecurity, as well as deepening the Telecommunications portfolio and coverage with more **than 600 active interconnections and revenues surpassing \$340 million/year**.

All acquired companies have been carefully selected to ensure the enrichment of our product and services portfolio, global coverage, strategic customer relations, and alignment of the management team to build a Global Connectivity, AI, and Digital Corporation.

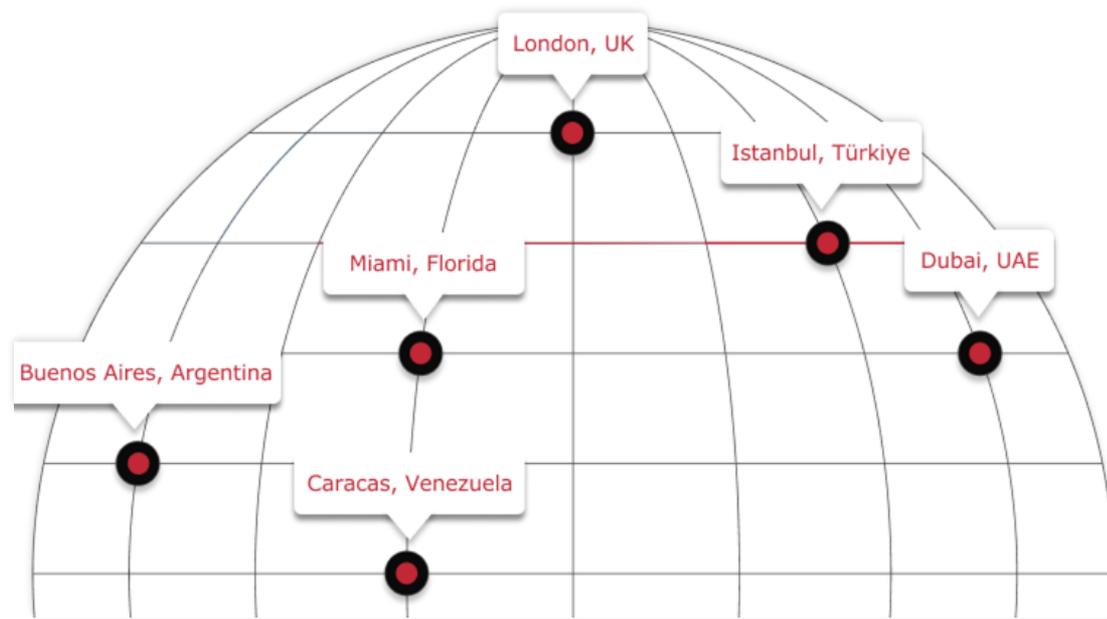
We are a Global Class Corporation

We are an explosive growth publicly-traded corporation on the NASDAQ Capital Market (Ticker: IQST) that **combines Telecommunication Services, Fintech, Proprietary AI, and Cybersecurity.**

6 Offices around the world

100+ Employees

17 Time Zones



Global Operations

We maintain more than **600 network interconnections around the world**, delivering international voice, SMS, and connectivity services that form the core of our business.

4 Continents

20+ Countries

5+ Billion Minutes per Year

20+ Billion SMS per Year



Our Power

We have built a **robust commercial platform** with over **600** of the largest telecom operators **to sell high-tech, high-margin products.**

Our Reach

Serve 2.7 billion users through our customers

Our Vision

To become a **\$1 billion revenue company by 2027—achieving sustainable profitability while delivering innovative, high-impact solutions** that empower our customers and shape the future of global connectivity.

Our Value:

Our business platform **is difficult to replicate.**

The hardest part is getting in – Becoming an approved vendor for the largest telecom operators is **a journey that takes years.** We are proud to say we are already there.

Our Largest Customers - They trust in us, Millions of US\$ in Business

verizon



T Mobile



Digicel



natcom



PCCW Global



entel



ooredoo



Level(3) COMMUNICATIONS



Our Value Proposition: Being a Global One Stop Shopping in:

- Telecommunications
- Fintech
- **AI Proprietary Services**, tailored for real-world telecommunications challenges
- Cybersecurity

Our value proposition is **unique** in the international Telecommunications Carrier Services arena.



International and Domestic Voice (VoIP) and SMS (A2P) services, DID, eSim/Roaming services, and International Fiber-Optic.

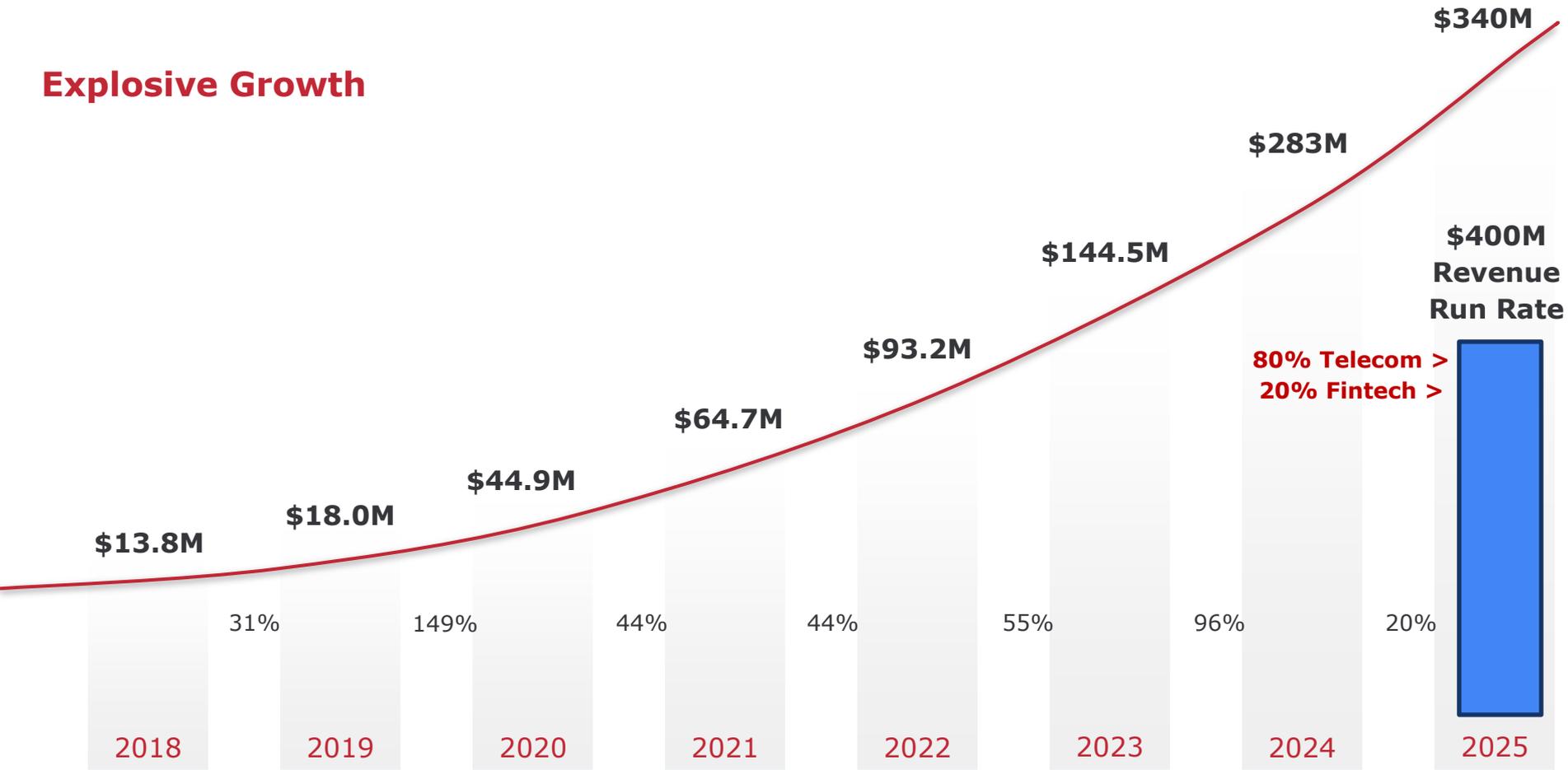


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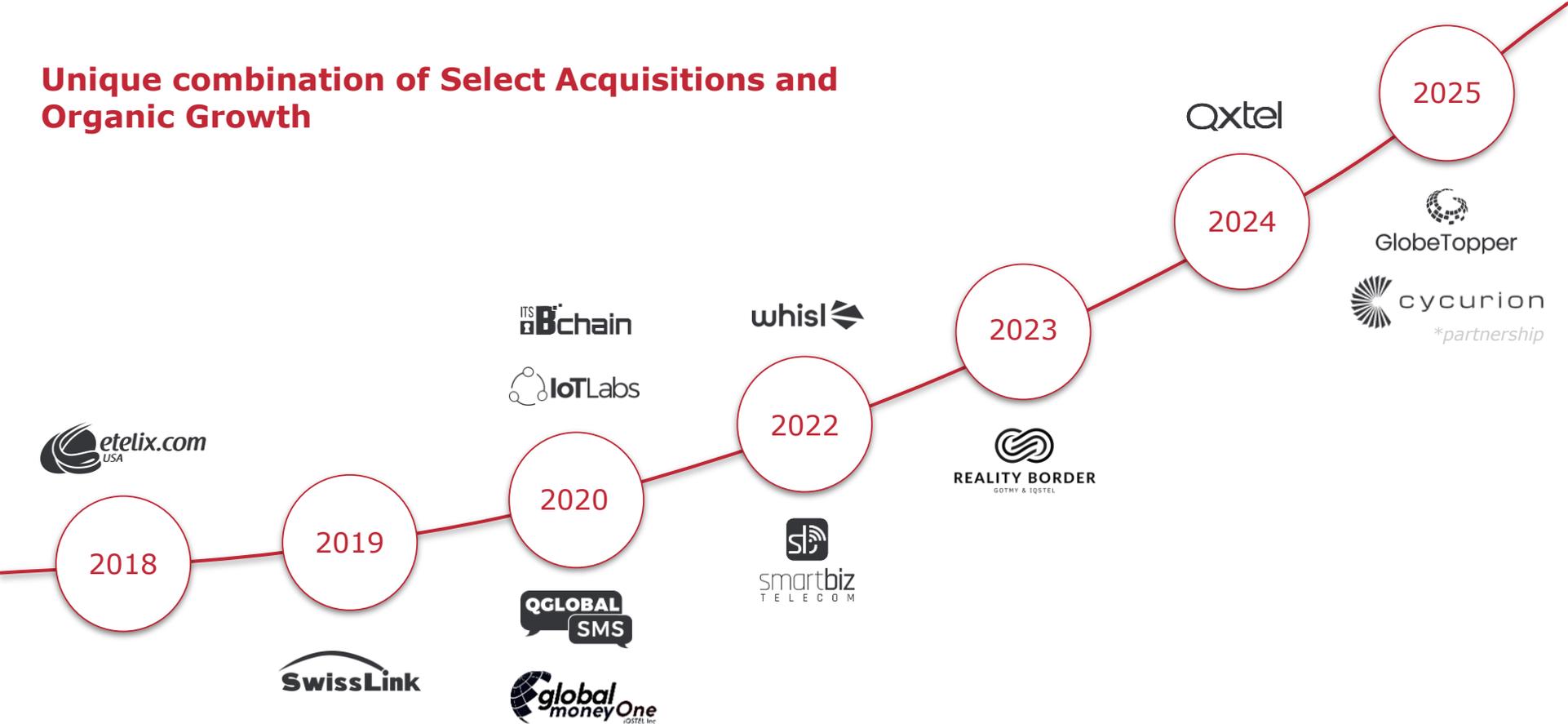


Proprietary white label AI-enhanced telecom services.

Explosive Growth



Unique combination of Select Acquisitions and Organic Growth



Business Value Map of each acquisitions



International and Domestic Voice (VoIP) and SMS (A2P) services, DID, eSim/Roaming services, and International Fiber-Optic.



Global Voice & SMS



SMS



SMS



European Market



Latin America & Call Center Services



Latin America & US



United States



Remittances, International Top-Up, MasterCard Debit card, Bank Account in the US (no SS needed).



MasterCard Debit Card + US Bank Account



GlobeTopper

Global Gift Cards + Remittances



Proprietary AI-enhanced telecom services & Cybersecurity Services



REALITY BORDER
GOTHY & IQSTEL

AI Proprietary Services & R&D division



cycurion

*partnership

Cybersecurity Services

Where we stand

- Revenue (Q3 2025): **\$102.8 million +42% QoQ**
- Revenue (9 months ended Sept 30): \$232.6 million +26% YoY
- Adjusted EBITDA (Q3 2025): \$683,189 (Telecom: \$604,514 | Fintech: \$78,675)
- Revenue Run Rate: **\$411.5 million**
- Adjusted EBITDA Run Rate: **\$2.73 million**
- Assets: \$46.8 million (**\$12.23 per share**)
- Stockholders' Equity: \$17.8 million (**\$4.66 per share**)
- Shares Outstanding: **3,832,470**
- IQSTEL on track to achieve its full-year 2025 revenue forecast of \$340 million
- **No dilutive debt, no convertible notes, and no warrants outstanding**



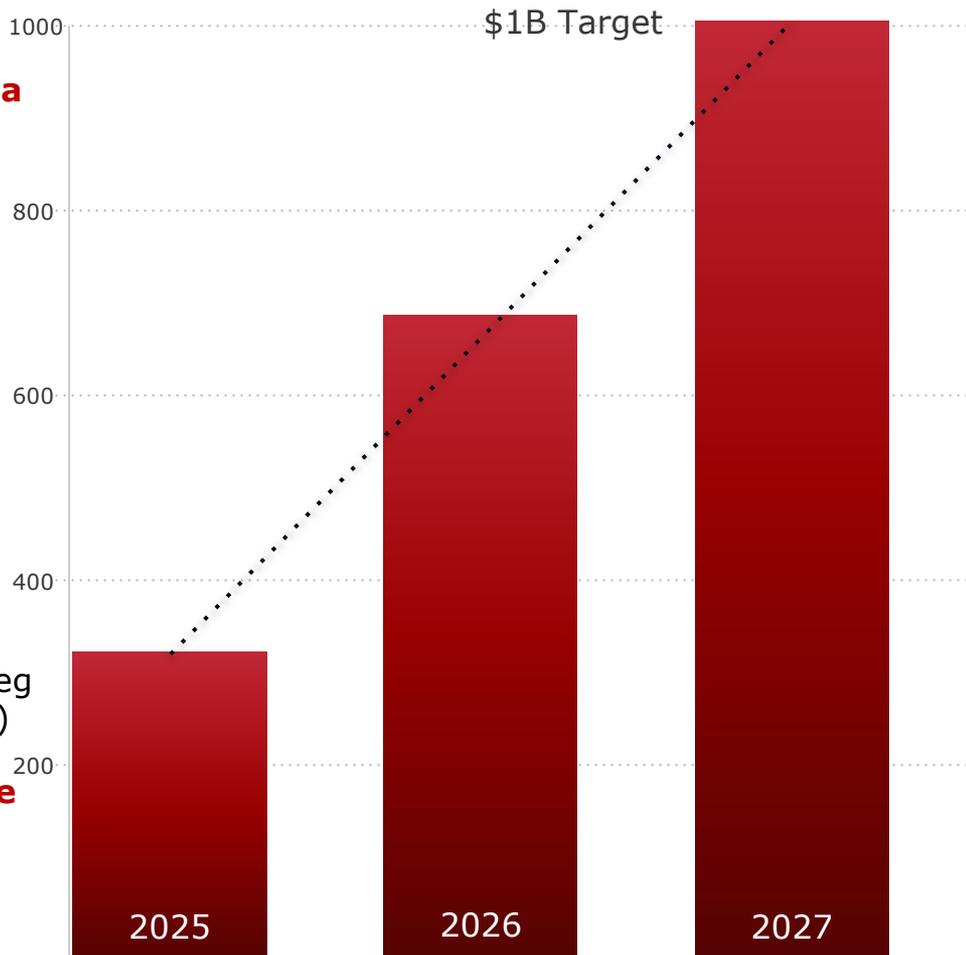
Where we go

- From \$2.73 Million to **\$15 Million Adjusted Ebitda run rate in 2026**
- From \$400 Million to **\$1 Billion Revenue run rate in 2027**
- 2 strategic acquisitions adding **Africa footprint** and **Digital Services**, in both cases we have NON-Biding MOUs signed, we are in the final negotiation stage.
- Our current market cap is less tan **\$20 Million, companies in our arena are trading 10-20X Ebitda**, example IDT
- **We are transitioning from a phase of heavy investment to a phase of accelerating profits**



Why we are different?

- We built **this company from scratch, 17 years of a success story.**
- We have always **met all the forecast and projections**
- **We control the company** through preferred shares
- We got listed on **Nasdaq by ourselves, direct listing. We haven't used the Investment Banks**
- We do **all SEC filings by our own.**
- **We never have filed late in more than 7 years** since OTCMarkets.
- **Successful qualifications of registrations:** two Reg As (2019, 2021) and three S1s (2022, 2023 and 2024)
- Our company is a **mix of Global Reach + Explosive Growth + High-Tech + AI**
- Undervalued with **4 Million outstanding** shares



News & Highlights

Telecom Growth Driven By Strategic Acquisitions

Litchfield Hills Research's performed a **full due diligence of our company**, visiting offices, talking with several executives, watching our our business platform works and talking with our Network Operating Center

They have been reporting a strong buy signal of **\$18 per share**

Download the pdf [here](#).

Connect with our founders.



Scan the QR code to explore
investment opportunities



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