



# A Scaling Global Telecom & AI-Driven Giant

*Expanding Through High-Margin Digital Services*

[investors@iqstel.com](mailto:investors@iqstel.com)

[www.iqstel.com](http://www.iqstel.com)

# Disclaimer

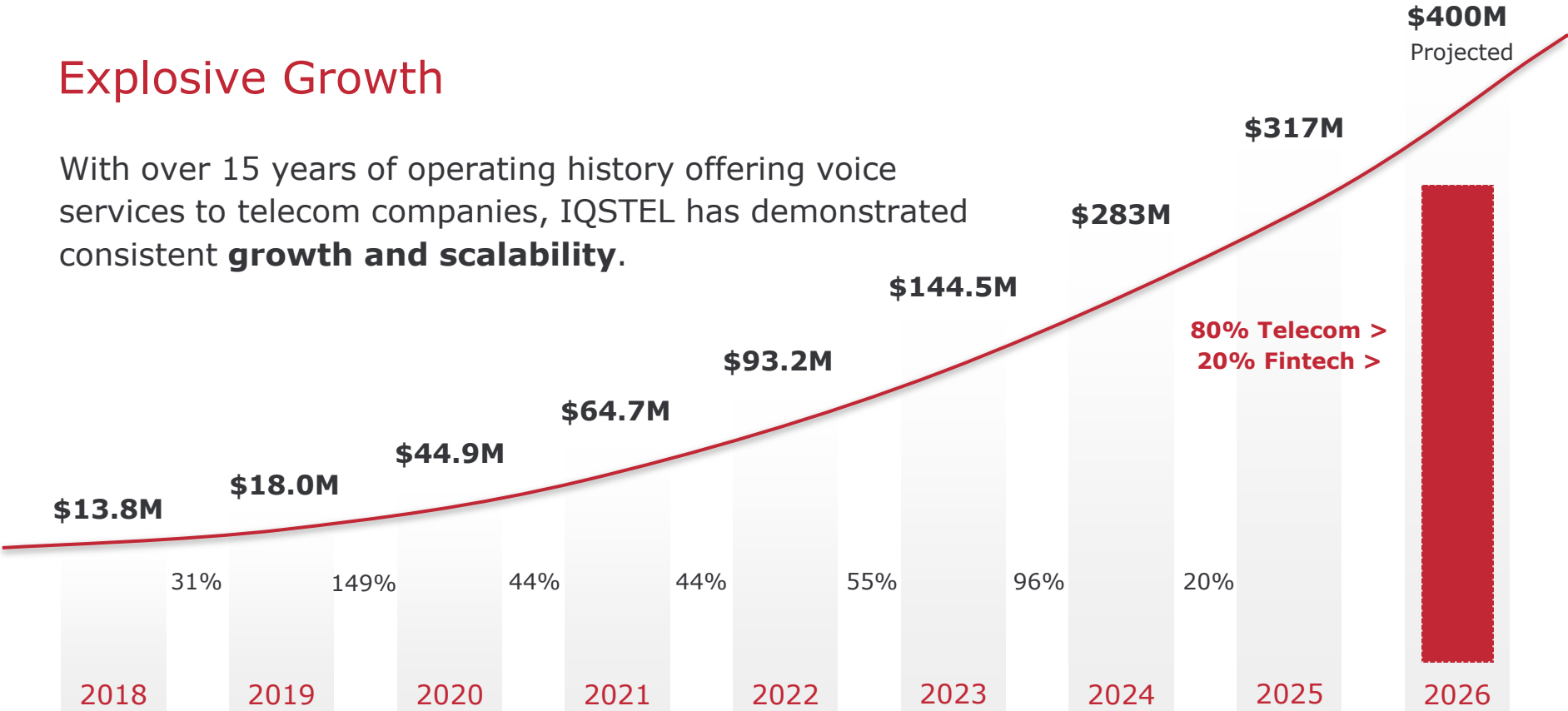
Statements in this presentation may be "forward-looking statements". Forward-looking statements include, but are not limited to, statements that express our intentions, beliefs, expectations, strategies, predictions, or any other information relating to our future activities or other future events or conditions. Words such as "anticipate," "believe," "estimate," "expect," "intend", "could" and similar expressions, as they relate to the company or its management, identify forward-looking statements. These statements are based on current expectations, estimates, and projections about our business made by management. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, the following: our ability to successfully market our products and services; our continued ability to pay operating costs and ability to meet demand for our products and services; the amount and nature of competition from other telecom products and services; the effects of changes in the cybersecurity and telecom markets; our ability to successfully develop new products and services; our ability to complete complementary acquisitions and dispositions that benefit our company; our success establishing and maintaining collaborative, strategic alliance agreements with our industry partners; our ability to comply with applicable regulations; our ability to secure capital when needed; and the other risks and uncertainties described in our prior filings with the Securities and Exchange Commission.

These statements are not guarantees of future performance and involve risks, uncertainties, and assumptions that are difficult to predict. Therefore, actual outcomes and results may and are likely to differ materially from what is expressed or forecasted in forward-looking statements due to numerous factors. Any forward-looking statements speak only as of the date of this presentation, and iQSTEL Inc. undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date of this presentation.

# Our Great Past

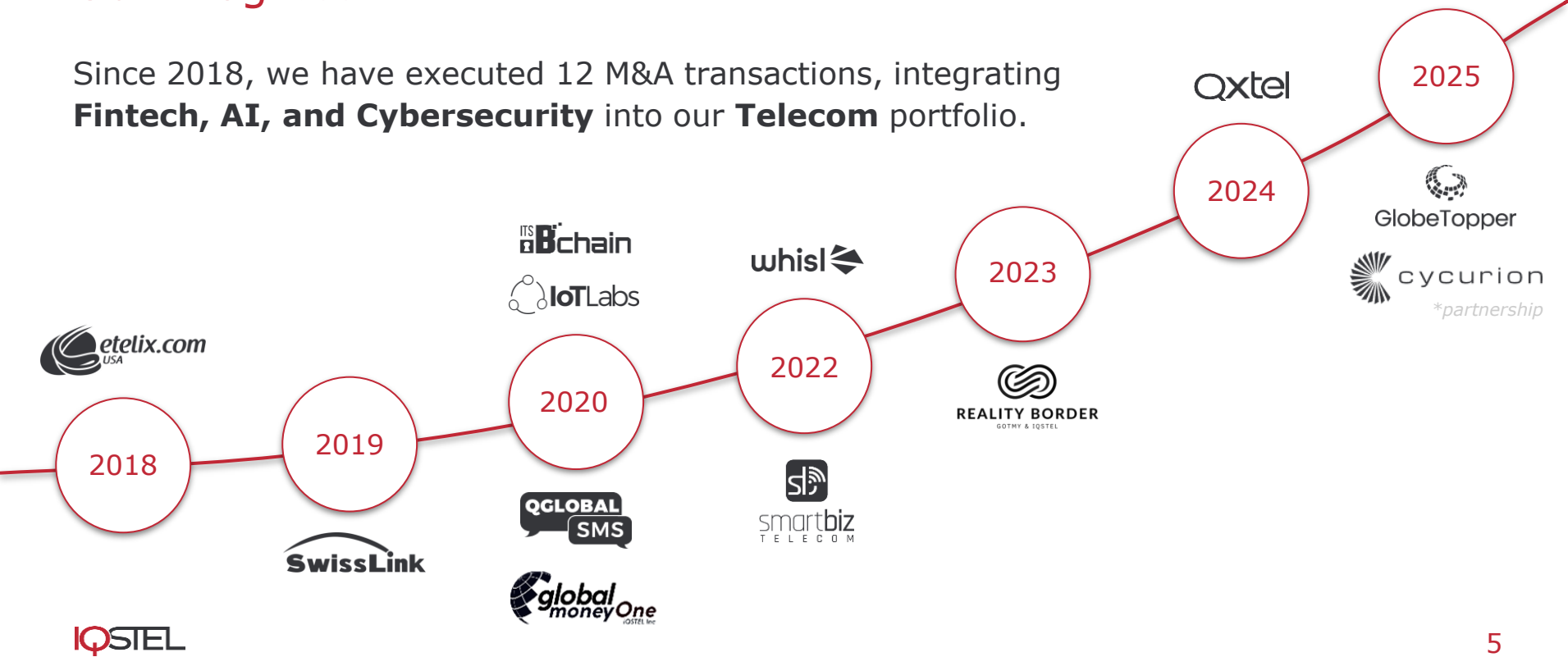
# Explosive Growth

With over 15 years of operating history offering voice services to telecom companies, IQSTEL has demonstrated consistent **growth and scalability**.



# Our Progress

Since 2018, we have executed 12 M&A transactions, integrating **Fintech, AI, and Cybersecurity** into our **Telecom** portfolio.



# Our Brilliant Future

# Distribution Infrastructure Is the Enterprise Value Driver

IQSTEL's primary asset is its global commercial platform, including:

- ✓ 600+ telecom operator relationships
- ✓ Multi-country routing & interconnection systems
- ✓ Settlement and billing integrations
- ✓ Trustworthy credit history
- ✓ In-country Regulatory approvals
- ✓ Operational footprint across four continents

Telecom is built on trust and settlement performance.

**These relationships are earned over years.** Revenue is the output.

The business platform is the asset.

## Digital Services Advantage

IQSTEL's latest subsidiary, **AI Digital**, is the strategic vehicle to monetize our reach. We are positioned as a proven distribution channel for high-tech, high-margin services without large capital investments.

By leveraging our existing relationships and infrastructure, we can rapidly deploy proprietary AI and digital services to **2.3 billion customers** who already utilize our integrated platforms.



Long-Standing Relationships Generating Millions of Dollars in Business.

verizon



T Mobile



Digicel



natcom



PCCW Global



ooredoo

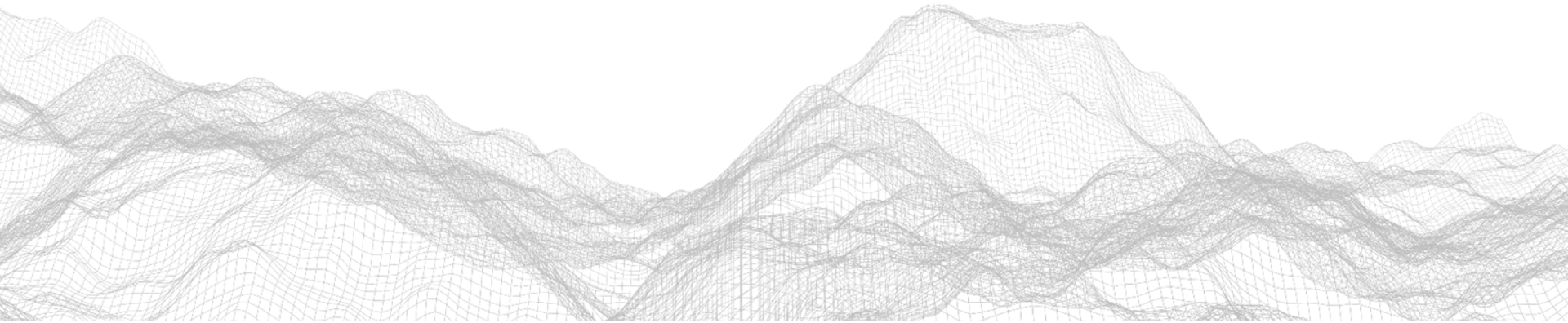


IQSTEL

## Digital Services Advantage

Through a new partnership to provide **AI-driven digital health solutions**, IQSTEL is also entering the multi-billion-dollar Digital Health market.

This expansion is part of our continued pursuit of high-margin opportunities to scale our presence and become the global gateway for high-tech products and services.



# Our Plan

# Strategic Scaling & Global Footprint

Our roadmap targets a significant **increase in geographical presence** and an **uplift in operational profitability**.

To achieve this, we are consolidating our telecommunications subsidiaries and accelerating our expansion through targeted acquisitions that serve Africa and other high-growth, underserved regions.

- **Global Reach:** Expanding from 20 to 30 countries.
- **Profitability Target:** Scaling to a \$9M – \$15M EBITDA run rate.

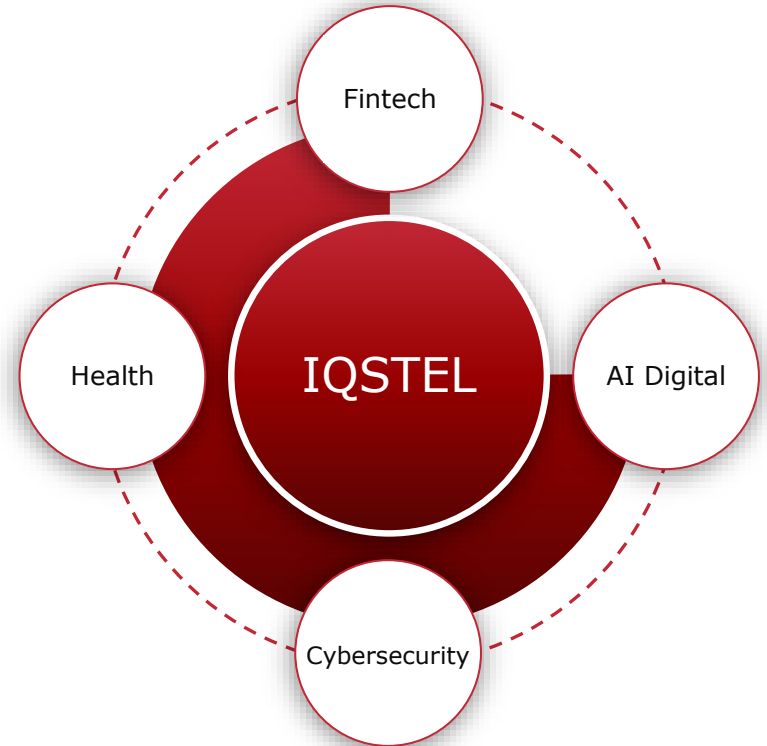


## 3-Year Growth Target

Our growth strategy is focused on **high-margin, proprietary AI, cybersecurity, health, and fintech services** sold directly into our established customer base.

This recurring revenue model is designed to transform the company's revenue and bottom line into a more predictable and scalable structure, driving long-term institutional shareholder value.

This is how we plan to **scale from \$15 million to \$25 million and then to \$50 million** over the next three years.



## Accelerated EBITDA Expansion

Companies in our sector typically trade between **10x and 20x EBITDA**.

To increase operational profitability from today's **\$2.7M up to our \$15M target**, we are expanding our digital services portfolio and leveraging existing infrastructure.

*(Post-Consolidation)*

**Current Organic Expansion** (Expected Q2-2026)

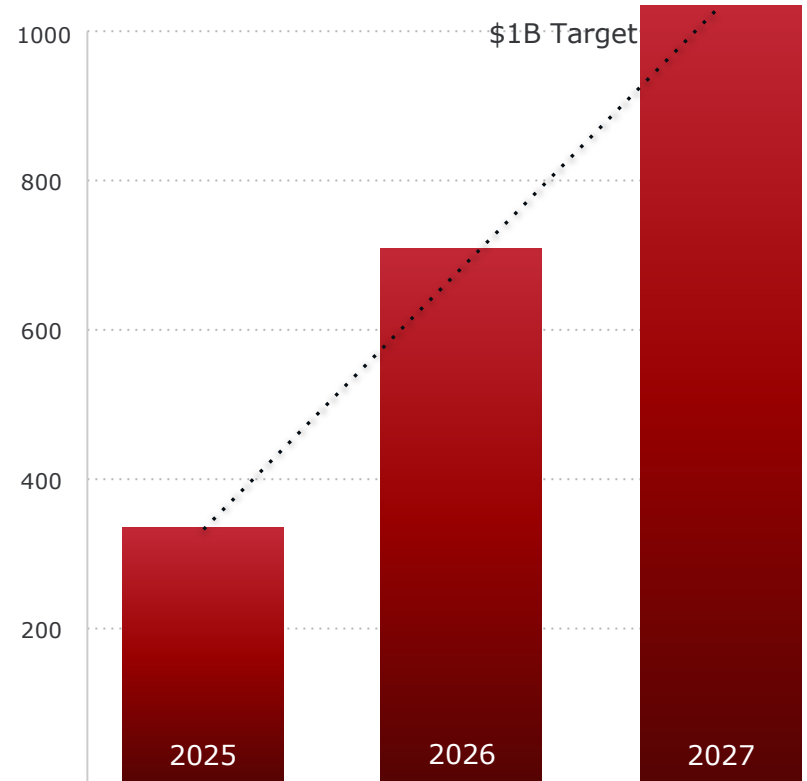
- EBITDA: ~\$4M

**Next Strategic Acquisition** (Expected Q3-2026)

- EBITDA Run Rate: ~\$9M

**Second Strategic Acquisition** (Expected Q4-2026)

- EBITDA Run Rate: ~\$15M



# Connect with our founders



Scan the QR code to explore  
investment opportunities



Leandro Jose Iglesias  
*CEO & Chairman of the Board*  
[CEO@iqstel.com](mailto:CEO@iqstel.com)

Alvaro Quintana Cardona  
*CFO & Secretary of the Board*  
[alvaroquintana@iqstel.com](mailto:alvaroquintana@iqstel.com)

[www.iqstel.com](http://www.iqstel.com)