(NASDAQ: IQST)

Q1 2026 Earnings Call

Q1 FY2026
May 21, 2026

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Q1 FY 2026 Financial Highlights

IQSTEL delivered stunning revenue and continued margin expansion in Q1 FY 2026, driven by disciplined execution across all business lines.

In **Q1 – FY2026**, we achieved:

$97.9

million in revenue

$2.08 million

IN GROSS PROFIT

$44.5 million

IN TOTAL ASSETS

69.9%

YEAR-OVER-YEAR GROWTH

$14.3 million

IN NET STOCKHOLDER EQUITY

Operational Highlights

Operational Highlights

- 600+ global telecom operator relationships
- 2.3 billion end-users reachable through customers
- Operations across 21 countries
- Clean capital structure: no convertible notes, no warrants

IQSTEL TELECOM

TELECOM AI

AI-enhanced telecom services and proprietary white-label solutions. Market estimated at $200B with 35-40% CAGR.

IQSTEL FINTECH

CYBERSECURITY

Next-generation cybersecurity solutions deployed through our existing B2B telecom relationships. High-margin, recurring revenue model.

IQSTEL INTELLIGENCE

DIGITAL HEALTH

Multi-billion-dollar opportunity serving aging populations via our telecom distribution. Even <1% penetration of 2.3B users = transformational revenue.

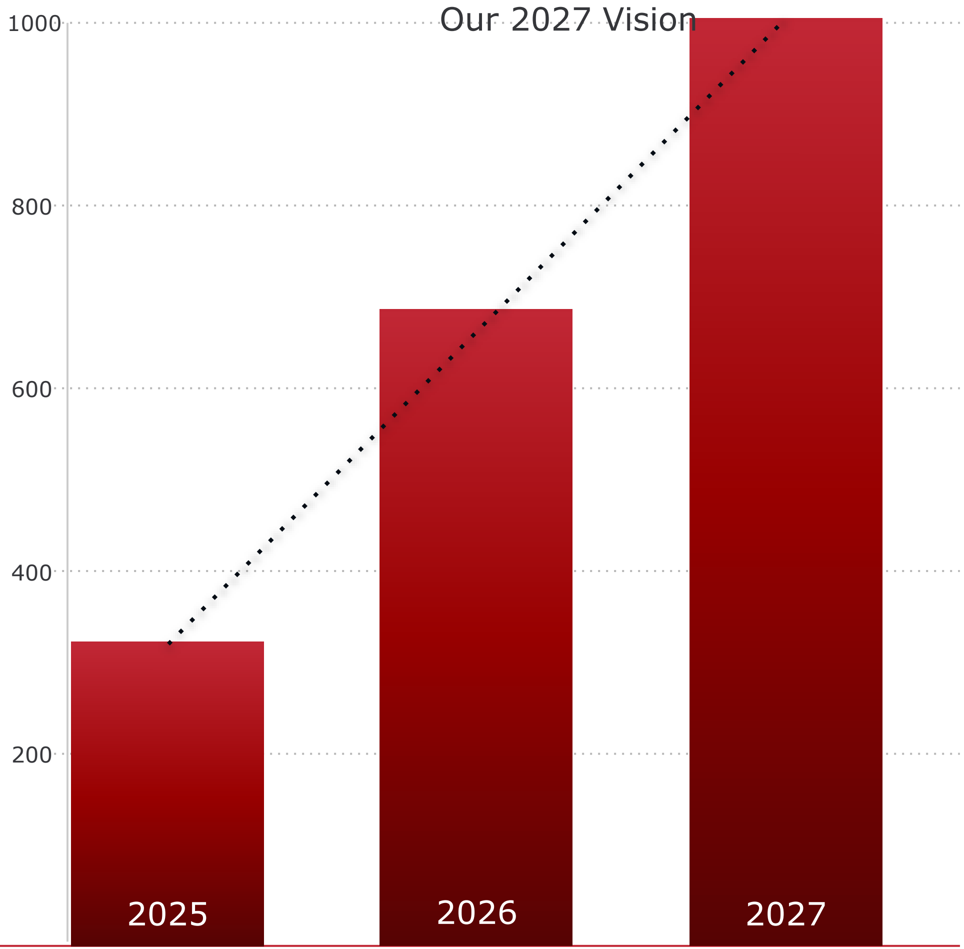
High-Margin Growth Strategy

Leveraging our global telecom platform of 600+ operators and 2.3 billion reachable users to deploy high-margin services across three key verticals.

Platform Advantage

Leveraging existing relationships with major telecom clients to drive cross-selling and maximize revenue potential.

Revenue path: $316.9M (FY2025) → $400M run rate → $1B by 2027



Digital Health — A New Vertical

IQSTEL is entering the digital health market, a multi-billion-dollar global opportunity driven by aging populations, rising healthcare costs, and the shift toward remote care. Our global telecom platform gives us a unique distribution advantage.

$2.3B

reachable users through our telecom platform

$400B+

GLOBAL MARKET SIZE

15-20%

ANNUAL CAGR

<1%

PENETRATION FOR MAJOR OPPORTUNITY

$27.9M

FINTECH DIV. FY 2025 REVENUE

IQSTEL

(NASDAQ: IQST)

Thank you

Leandro Iglesias
President & CEO

Alvaro Quintana
CFO & Director

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